

American Optical Company

Instrument Division

SUGGESTED REPAIR AND MAINTENANCE PRACTICE

American Optical's reputation for quality instruments depends upon the continued excellent performance of products sold. Repair and maintenance are worthy of careful consideration.

Our facilities in Buffalo are available for major repairs. Regular dealers, but more specifically those established for repair service, have been carefully screened for execution of local repairs. These dealers qualify as American Optical authorized dealers, and can purchase genuine AO repair parts and accessories for resale. If we cannot conscientiously recommend the talents available to a candidate for dealership, we refuse this franchise.

For this reason, we urge thorough investigation and adequate proof of capabilities before you authorize access to your valuable instruments. Letters written to us prove that some itinerant and incompetent men are guilty of questionable workmanship, ethics and charges. This can be avoided by prior appraisal of qualifications and the same analysis of conditions that prevailed at time of original purchase.